

## Message Text

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60

ORIGIN EB-11

INFO OCT-01 EUR-25 ISO-00 DOTE-00 L-03 CAB-09 CIAE-00

COME-00 DODE-00 INR-10 NSAE-00 RSC-01 FAA-00 SS-20

NSC-07 NSCE-00 SSO-00 INRE-00 TRSE-00 /087 R

DRAFTED BY EB/AVP:DBORTMAN:VLV

APPROVED BY EB/OA:JSMEADOWS

DOT - MR. BINDER

----- 082069

O 082151Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY OTTAWA IMMEDIATE

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E.O. 11652: N/A

TAGS:ETRN, CA

SUBJECT: CIVAIR - FARE PROBLEM

1. ASSISTANT SECRETARY BINDER (DOT) DISCUSSED WITH STONER (MOT) MAY 6 OUR CONCERN ABOUT THE DEADLOCK IN SECURING IATA AGREEMENT ON ADDITIONAL FIVE PERCENT FUEL SURCHARGE TO BE EFFECTIVE AT THE END OF THIS MONTH. INITIALLY, NATIONAL AIRLINES AND AIR CANADA WERE AGAINST THE INCREASE BUT BINDER WAS CONFIDENT THAT NATIONAL WOULD WITHDRAW ITS OBJECTIONS (WHICH IN FACT IT HAS NOW DONE). STONER ADMITTED THAT HE HAD NOT SEEN ANY FACTS TO DOCUMENT AIR CANADA'S "GUT" FEELING THAT THE INCREASE IN REVENUE RESULTING FROM THE FARE HIKE WOULD BE NEGATED BY A DECREASE IN TRAFFIC. BINDER THEN SUGGESTED TRYING TO BREAK THE DEADLOCK BY BRINGING THE CARRIERS TOGETHER (TWA, PAA AND AC) IN THE PRESENCE OF REPRESENTATIVES OF MOT AND DOT (ALSO POSSIBLY STATE AND CAB). STONER REACTED FAVORABLY IN PRINCIPLE BUT WISHED TO CONSULT HIS COLLEAGUES AND AIR CANADA.

2. BINDER HAS DISCUSSED THIS APPROACH WITH WISER, PRES. OF LIMITED OFFICIAL USE

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TWA, AND SEAWELL, CHAIRMAN OF PAA, AND BOTH APPROVED

SENDING REPRESENTATIVES.

3. IN MEANTIME WE UNDERSTAND FROM EMBASSY THAT CANADIANS PREPARED TO HAVE MEETING BUT NOT BEFORE SATURDAY (ALTHOUGH AIR CANADA APPEARS TO BE HOLDING FIRM). EMBASSY SHOULD TRY TO OBTAIN CANADIAN AGREEMENT TO EARLIEST POSSIBLE DATE. IF CANADIANS SUGGEST WEEKEND WE WILL TRY TO MAKE IT BUT CANNOT BE SURE SINCE WE HAVE NOT YET CONSULTED CARRIERS AS TO THEIR AVAILABILITY. RUSH

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PETROLEUM, AIR FARES, TAX CHANGES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** garlanwa  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974STATE095342  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DBORTMAN:VLV  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740112-0253  
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**Legacy Key:** link1974/newtext/t19740563/aaaacepe.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** garlanwa  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 15 APR 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <15 APR 2002 by kellew0>; APPROVED <23 JUL 2002 by garlanwa>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR - FARE PROBLEM  
**TAGS:** ETRN, CA  
**To:** OTTAWA  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005